

Getting Started Guide

Welcome to the Hubbell Wiring Device-Kellems Distributor Corner!

Welcome to Hubbell Wiring Device-Kellems Distributor Corner. This new site was built to give you exclusive and immediate access to new product information, marketing aids, mobile apps, and training tools and more.

WIRING DEVICE-KELLEMS DISTRIBUTOR CO	ORNER	f in 🛩 🍽 🥹 help 💄 log out	
	NG TRAINING SALES COMPANY		
Wiring De	evice-Kellems Distrib	utor Corner	
WDK Website Launches Blog Online Catalog	The New Distributor Corner Welcome to Hubbell Wiring Device-Kellems Distributo exclusive and immediate access to new product inform training tools and more. Latest Releases		
Submittal Builder Hubbell University	Insui-Lock ^w Plus Bensery 27, 2020	indees Stoce Black Boxes. November 50, 2019	

OVERVIEW

Hubbell Wiring Device-Kellems is excited to announce improvements to its online Distributor Corner, a resource for distributors across education, healthcare, office, manufacturing, hospitality, entertainment, and other markets to access and manage product, sales, and marketing information about Hubbell all in one place.

Getting the latest digital and print assets in front of your marketing and sales personnel in a timely fashion will create awareness and help grow sales. When the Hubbell sales team receives notification of something new – you, our subscribed distributor partner will receive notification as well.

The Distributor Corner is also a hub for exclusive marketing, training and sales resources that are otherwise not available on the Hubbell WDK public website. Examples are the downloadable resources for each launch, Hubbell University, and Video download library; all are accessible any time by Distributor Corner users.

The portal is organized into five informational areas:

- News
- Marketing
- Training
- Sales
- Company

The News Drop Down Menu includes Product Launch and Communications pages that cover News Releases, Marketing Updates and Product Information Bulletins. Launch materials are organized by Commercial, Industrial, Residential and Marketing. Each launch has its own landing page with content being grouped under marketing, sales and technical categories.

The Marketing Drop Down Menu includes pages for items that typically assist with distributor marketing activities, such as the catalog, literature, and your marketing allowance funds.

The Training Drop Down Menu includes Hubbell University's library of courses, our video library, and access to various download-able videos.

The Sales Drop Down Menu includes helpful selection tools such as the Bulk Cross Reference and new Submittal Builder application. Submittal builder is a unique application that enables you to build a single submittal document that includes a spec sheet, catalog page, drawing and installation instructions for multiple catalog numbers. The Company Drop Down Menu has sales and marketing contact information by territory and product responsibility.

You will receive notification of additions to the Distributor Corner via email. Depending on the subject matter, the email will be marked as a News Release, Marketing Update or Product Information Bulletin. The notification will be brief with a link to the information inside the Distributor Corner.

REGISTRATION INSTRUCTIONS

- 1. Navigate to Distributor Corner:
 - You can do this by going to the <u>WDK Website</u> > Resources (menu) > Distributor Corner (link)
 - b. Or via direct link here: <u>https://hubbellwiringsystems.com/distributorcorner/wdk/</u>
- 2. Click on the "**REGISTER**" button.
- 3. Complete the registration form.
 - Note: The form validates the distributor number with respective zip code. If your account number/zip code combination is invalid, you will need to contact your Hubbell TM to get the correct credentials before continuing.
- 4. After completing the form, click "**REGISTER**". If your account is validated, you will receive an email confirmation with a link to activate your account.
- 5. Once you receive the email click on the **activation link** and you will be directed to Distributor Corner.

SUPPORT

Contact your Hubbell TM.

• If you are attempting to register but your account number is not valid.

Contact your Distributor Corner Admin: salescorner@hubbell.com

- If you cannot access your account, have found a faulty link, or have any other technical issues with Distributor Corner
- If you did not receive a confirmation email with the activation link after registering successfully.